EXANE BNP PARIBAS

REAL ESTATE

Tales of the expected

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Specialist sales Vishal Lakhani (+44) 203 430 8706 Befimmo: results on 20th February (post-market) *Underperform, TP EUR48*

We expect Befimmo to report diluted FFO/share of EUR4.33, up 2% year-on-year and well ahead of guidance of EUR4.03 – partly thanks to the accretive impact of some major acquisitions during the year (the Blue Tower and the AMCA Building). Despite this earnings outperformance versus initial expectations, we expect the dividend to be held flat at EUR3.45/share in light of the negative earnings growth outlook for the coming years.

We forecast diluted NAV/share of EUR54.6 and diluted NNNAV/share of EUR53.9 – both up 1% year-on-year – after 2013 showed signs of valuation stabilisation for Befimmo's relatively high quality office portfolio.

Figure 13: Befimmo - FY 2013 results preview

| | | | Year-on-year |
|------------------------------|----------|----------|--------------|
| EURm | FY 2013e | FY 2012a | growth (%) |
| Rental income | 136.4 | 129.3 | 5 |
| Operating expenses | (9.3) | (9.0) | (4) |
| Net Operating Income | 127.1 | 120.3 | 6 |
| Other income | 3.5 | 1.6 | n/a |
| G&A expenses | (14.9) | (14.3) | (4) |
| EBITDA | 115.7 | 107.6 | 8 |
| Associates | - | - | n/a |
| Non-real estate depreciation | - | - | n/a |
| Net financial expenses | (29.8) | (29.6) | (1) |
| Pre-tax recurring profit | 85.9 | 78.0 | 10 |
| Current taxation | (0.8) | (0.8) | (12) |
| Minorities | | (2.3) | 100 |
| FFO | 85.1 | 74.9 | 14 |
| Diluted FFO per share (EUR) | 4.33 | 4.24 | 2 |
| Dividend per share (EUR) | 3.45 | 3.45 | - |
| | | | Growth over |
| EUR per share | FY 2013e | H1 2013a | H2 13 (%) |
| Diluted NAV | 54.6 | 55.4 | (2) |
| Diluted NNNAV | 53.9 | 55.5 | (4) |

Source: Company, Exane BNP Paribas estimates