



# **Befimmo**

## Bréderode 2 building pre-leased

Price (11/02/08)	€71.77	
Maintained 12m target price	€84.00	
12m forecast return	ıs (%)	
Share price	17.0	
Dividend	6.3	
	23.3	
Market cap	€937.2m	
Reuters	BEFB.BR	

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Forecasts	and	ratios

Yr to Sep (€m)	2007	2008F	2009F	2010F
Turnover	104.9	110.3	119.5	126.6
EBITDA	88.3	91.0	100.3	105.5
Net profit	129.0	71.7	79.1	80.3
Adj EPS (€)	4.55	3.75	4.19	4.37
Adj PER (x)	15.8	19.1	17.1	16.4
Dividend yield (%)	6.3	6.3	6.4	6.5
EV/EBITDA (x)	20.1	20.1	19.8	19.0
Price/NAV (x)	1.0	1.0	1.0	1.0
ROE (%)	11.2	6.4	7.1	7.2

Source: Company data, ING estimates

#### News

According the property magazine Expertise Befimmo signed a lease with a new tenant for 100% of its Bréderode 2 building, currently under refurbishment. According to the article, the new tenant is Starwood Hotels & Resorts and the rent paid €235/m² or €1.8m on an annual basis to start at the completion of the works (February).

Following a contact with the company we maintained our assumptions, ie, a rent of €200/m² (€1.5m per annum) on a net basis as from October 1 2008 in order to include rent-free periods. The company also said that the new tenant is indeed a hotel group, but not Starwood.

#### **Investment thesis**

We sustain our estimates but the new lease is nevertheless good news as the building is now 100% pre-leased and not a mere analysts' assumption. The stock remains an attractive investment given its total return upside potential (23%), its ultra-low risk profile (two thirds of its rental income is generated by government bodies) and high dividend yield at over 6%.

### Conclusion

Earnings estimates maintained & DCF-based target price maintained as the terms of this new lease are in line with our estimates. The lease is nevertheless good news, especially in the current nervous property climate.

#### **Risk factors**

**Market risk**: mainly exposed to the Brussels office market but mitigated by long-term leases & top tenants.

**Interest rate risk**: financial debt is mainly at floating rates, but most of it is hedged. Hedging was substantially reinforced recently with a 2007-12 IRS at 3.73%.

3